From:	Mark Greisiger
To:	"Mac Durrett"; "Dave Chatfield"
Subject:	RE: Follow Up RE: Presenting to The Society of Risk Management Consultants (SRMC)
Date:	Tuesday, May 14, 2013 2:50:07 PM
Attachments:	image001.png image002.png

Yes!

From: Mac Durrett [mailto:mac@ddrmi.com]
Sent: Tuesday, May 14, 2013 2:47 PM
To: 'Mark Greisiger'; 'Dave Chatfield'
Subject: RE: Follow Up RE: Presenting to The Society of Risk Management Consultants (SRMC)

Can you hear me now?

Best regards,

Mac Durrett
Durrett & David Risk Management
770-565-1200

From: Mac Durrett [mailto:mac@ddrmi.com]
Sent: Tuesday, May 14, 2013 10:37 AM
To: 'Mark Greisiger'; 'Dave Chatfield'
Subject: RE: Follow Up RE: Presenting to The Society of Risk Management Consultants (SRMC)

This is great, Dave and Mark. Let's schedule you for the early afternoon of the 17th, if that works for your preferred timing. SRMC can agree to pay for the hotel room and conference meals but will need for you to foot your airfare, please. We will also have a hospitality room (open bar and eats) at the hotel for you to continue to meet and network with our members (open 5-7pm and 9-11pm).

Feel free to just call me anytime this week/later or let me know a time for me to call you to discuss. Thanks!

Best regards,

Mac Durrett
Durrett & David Risk Management
770-565-1200

From: Mark Greisiger [mailto:mark.greisiger@netdiligence.com]
Sent: Tuesday, May 14, 2013 10:11 AM

To: 'Dave Chatfield'; mac@ddrmi.com
Subject: RE: Follow Up RE: Presenting to The Society of Risk Management Consultants (SRMC)

Mac hello will also call you on this. Been on the road but thank you for follow up!

Mark Greisiger
NetDiligence
Cyber Risk Assessment Services
o. 610.525.6383
e. mark.greisiger@netdiligence.com
NetDiligence.com
eRiskHub.com
Pls see our JUNTO blog
Follow us:
Pls note the next NetDiligence Cyber Risk Conference, June 6-7, 2013 Philadelphia (Cyber Capital)

From: Dave Chatfield [mailto:Dave.Chatfield@NetDiligence.com]
Sent: Tuesday, May 14, 2013 9:28 AM
To: mac@ddrmi.com
Cc: 'Mark Greisiger'
Subject: RE: Follow Up RE: Presenting to The Society of Risk Management Consultants (SRMC)

Hi, Mac,

Mark has asked me to follow up with you regarding presentation to the SRMC conference in October – I'm definitely available for a slot, preferably on the 17th, and by then we will have the 2013 breach report findings in hand that I'll be able to speak to.

Please let me know when you might have a chance to chat on this. Also, if you have the ability to assist with airfare/hotel expenses (I'd be coming from CA), it would be a big help.

Thank you very much for the interest, and I look forward to chatting soon!... –Dave

Dave Chatfield
NetDiligence
Cyber Risk Assessment Services
o. 954.684.9190
e. dave.chatfield@netdiligence.com
NetDiligence.com
eRiskHub.com
Pls see our JUNTO blog
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Pls note the next NetDiligence Cyber Risk Conference, June 6-7, 2013 Philadelphia

From: Mac Durrett [mailto:mac@ddrmi.com]
Sent: Saturday, May 04, 2013 3:52 PM
To: 'Mark Greisiger'
Subject: Follow Up RE: Presenting to The Society of Risk Management Consultants (SRMC)

Hello, Mark – just checking back and remaining optimistic about our chances to have you present at our Charlotte conference, either on Oct. 17, 18, or 19. Thanks.

Best regards,

Mac Durrett
Durrett & David Risk Management
770-565-1200

From: Mac Durrett [mailto:mac@ddrmi.com]
Sent: Monday, April 15, 2013 5:58 PM
To: 'Mark Greisiger'
Subject: RE: Presenting to The Society of Risk Management Consultants (SRMC)

Hi, Mark
Our fall conference date, held in Charlotte, NC, is October 17-19. Would you be able to present to our membership on any of those dates? I can call to discuss when you are available. You and your subject/firm will be a great fit with us.

Best regards,

Mac Durrett
Durrett & David Risk Management
770-565-1200

From: Mark Greisiger [mailto:mark.greisiger@netdiligence.com]
Sent: Tuesday, February 05, 2013 10:09 AM
To: 'Mac Durrett'
Subject: RE: Presenting to The Society of Risk Management Consultants (SRMC)

Hi Mac thanks for the v-mail. I will call you today. I can't make April 19/20. But I am interested and can possibly make your Oct event depending on exact date…

Mark Greisiger
NetDiligence
Cyber Risk Assessment Services
o. 610.525.6383
e. mark.greisiger@netdiligence.com
NetDiligence.com
eRiskHub.com
Pls see our JUNTO blog

Follow us:

Pls note the next NetDiligence Cyber Risk Conference, June 6-7, 2013 Philadelphia (Cyber Capital)

From: Mac Durrett [mailto:mac@ddrmi.com]
Sent: Monday, February 04, 2013 1:57 PM
To: 'Mark Greisiger'
Subject: RE: Presenting to The Society of Risk Management Consultants (SRMC)

Hi, Mark. The next will be in October on a date to be confirmed soon, in Charlotte, NC. So, April 19 or 20 is a no go for you?

Best Regards,

Mac Durrett
Durrett & David Risk Management

From: Mark Greisiger [mailto:mark.greisiger@netdiligence.com]
Sent: Monday, February 04, 2013 12:37 PM
To: 'Mac Durrett'
Subject: RE: Presenting to The Society of Risk Management Consultants (SRMC)

Hi Mac, thank you for the note…your group looks very interesting! when is your next after the April 19 one? that week is bad for me…

Best
Mark

Mark Greisiger
NetDiligence
Cyber Risk Assessment Services
o. 610.525.6383
e. mark.greisiger@netdiligence.com
NetDiligence.com
eRiskHub.com
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Pls note the next NetDiligence Cyber Risk Conference, June 6-7, 2013 Philadelphia (Cyber Capital)

From: Mac Durrett [mailto:mac@ddrmi.com]
Sent: Saturday, February 02, 2013 3:26 PM
To: mark.greisiger@NetDiligence.com
Subject: Presenting to The Society of Risk Management Consultants (SRMC)

Mark,

I shall be calling you Monday to extend an invitation and request for you (NetDiligence) to present at one of our upcoming Society of Risk Management Consultants (SRMC) conferences.
SRMC is the preeminent (only) professional society of independent risk management and insurance consultants in the US (and we have some international members, as well). Here is our website for information about SRMC: www.srmcsociety.org I serve as chair of our Meetings Committee.

As independent consultants, our members perform, essentially, as professional insurance buyers and advisors to the businesses and non-profits that are our clients (all business sectors including hospitals, municipalities, finance, retail, manufacturing, service, etc.). With respect to cyber exposures, we advise the client on identifying and controlling their exposure and then help the client to direct their broker in the consideration and procurement of insurance coverage as warranted. As I speak to many of the cyber specialists at the major brokerage firms such as Peter Foster at Willis and his peers at Aon, Marsh, Wells Fargo, AJ Gallagher and others, I believe that your firm is best suited to present to SRMC on your study of last year of the Actual Claim Payouts For Covered Data Breaches and related issues of coverage effectiveness in addressing the true and shifting cost of risk in this area. Our members are insurance and risk management nerds, so we have a strong working knowledge of cyber policy forms and so you will be presenting to a knowledgeable audience with plenty of interaction from your audience (and so we will be looking for a real "deep dive" on these subjects beyond your excellent white paper).

Following your presentation, our membership should be better able and more confident in recommending to our clients the services of NetDiligence for both assessment consulting and follow on services in conjunction with the insured policy services and beyond this.

Thank you for your consideration and I look forward to speaking with you. Our next conference is Friday-Saturday, April 19-20, in Indianapolis. We have a three sessions on Friday (first is 8:15 – 9:45, second 10:15 – 11:45, third 1:15 – 2:45) and one on Saturday morning from 8:30 – 10:00. These educational conference sessions are held in addition to our board meeting of Thursday afternoon and general membership meeting of Friday late afternoon.

Best Regards,

Mac Durrett
Durrett & David Risk Management

519 Johnson Ferry Rd., Suite 450
Marietta, GA 30068
www.ddrmi.com
770-565-1200

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